

## Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 115878  
ORIGIN STR-07

INFO OCT-01 IO-13 ISO-00 AGRE-00 CEA-01 CIAE-00  
COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10 INT-05  
L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05  
SS-15 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02 OMB-01  
DOE-15 AF-10 ARA-10 EA-10 EUR-12 NEA-11 OIC-02  
STRE-00 /169 R

DRAFTED BY STR/SBWILSON/MFD  
APPROVED BY STR/WBKELLY, JR.  
COM/DSCHLECHTY  
LABOR/DPARKER  
STR/AHUGHES  
ITC/JBOYD  
STATE/HKOPP

-----035372 062202Z /62

R 060103Z MAY 78  
FM SECSTATE WASHDC  
TO USMISSION GENEVA

LIMITED OFFICIAL USE STATE 115878

USMTN

E.O. 11652: N/A

TAGS: ETRD, MTN

SUBJECT: REFERENCE MATERIAL FOR PRODUCT CATEGORY  
ASSESSMENTS

REF: (A) GENEVA 5872 (B) GENEVA 6194

1. IN ORDER TO PROVIDE THE DESIRED INFORMATION (REFTEL A)  
ON A TIMELY BASIS SO THAT IT CAN BE OF USE TO THE DELEGATION  
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DURING THE ONGOING INTENSIVE BILATERAL PHASE OF THE NEGOTIATIONS, WE INTEND TO FORWARD TO GENEVA AS SOON AS POSSIBLE THE FOLLOWING:

(A) PRODUCT SECTOR PAPERS WHICH SET OUT IMPORTANT INDUSTRY OBJECTIVES, AND TO THE EXTENT POSSIBLE LABOR OBJECTIVES, BY COUNTRY AND PRODUCT AND INCLUDE SUBSTANTIAL SUPPORT INFORMATION

MATION (MTN DEL HAS ALREADY BEGUN TO RECEIVE THESE);

(B) THE LATEST VERSIONS OF THE INDUSTRY SECTOR ADVISORY  
REPORTS NOT ALREADY RECEIVED BY MTN DEL;

(C) A COPY OF THE 1978 INDUSTRIAL OUTLOOK REPORT PUBLISHED BY THE DEPARTMENT OF COMMERCE (TO BE HAND-CARRIED BY SHARK THIS WEEKEND);

(D) MINUTES FROM THE LAST FULL ROUND OF ISAC MEETINGS

E. ADDITIONAL MATERIAL FROM THE LABOR DEPARTMENT ON EMPLOYMENT AND TRADE; AND

F. 1975 STUDY FROM ITC ON FOREIGN TRADE ELASTICITIES (TO BE HAND-CARRIED BY WILSON);

2. IN ADDITION TO THE ABOVE MATERIAL, THE UPCOMING VISITS TO GENEVA OF ISAC AND LSAC MEMBERS (REFTEL B) REPRESENTING A BROAD RANGE OF PRODUCT CATEGORIES SHOULD BE INVALUABLE IN PROVIDING THE DELEGATION WITH FURTHER UNDERSTANDING OF THE OBJECTIVES DESIRED BY SPECIFIC PRIVATE SECTOR INTERESTS. IN ORDER TO AID DELEGATION IN PREPARING FOR THESE VISITS, WE HOPE TO PROVIDE BIOGRAPHIC MATERIAL FOR EACH ADVISOR VISITING GENEVA. CHRISTOPHER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE AGREEMENTS, MEETING DELEGATIONS, BRIEFING MATERIALS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 06 may 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE115878  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** SBWILSON/MFD  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780194-0201  
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**Litigation History:**  
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**Message ID:** ec5a3aa3-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN STR  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 GENEVA 5872, 78 GENEVA 6194  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
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**Review Event:**  
**Review Exemptions:** n/a  
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**SAS ID:** 2770317  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** REFERENCE MATERIAL FOR PRODUCT CATEGORY ASSESSMENTS  
**TAGS:** ETRD, MTN  
**To:** GENEVA USMTN  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
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20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014